

**Quantity Purchase Agreement
With The State Of Indiana**

| | | |
|-----------------------------------|--------------|--------|
| Qty Purchase Agreement QPA Number | | Page |
| 00000000000000000009163 | | 1 of 3 |
| Requisition Nbr.: | ASA1-1-30 | |
| Effective Date: | 07/01/2000 | |
| Expiration Date: | 06/30/2004 | |
| Agency Number: | | |
| Facility: | | |
| Vendor Federal ID: | 351745314 | |
| Vendor Telephone Nbr: | 812-331-2200 | |
| Name Of Contact Pers: | SAM ROBERTS | |
| FAX Number: | 812-331-3377 | |

Vendor: BLOOMINGTON FORD INC
Remit to: 2200 S WALNUT STREET
BLOOMINGTON IN 47401

Name and Address of Vendor: BLOOMINGTON FORD INC
Cntct: SAM ROBERTS
2200 S WALNUT STREET
BLOOMINGTON IN 47401

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement. The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date. The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement. **Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.**

| Line Number | Quantity | UNIT | Article and Description | Unit Price |
|-------------|----------|------|-------------------------|------------|
|-------------|----------|------|-------------------------|------------|

This is a Quantity Purchase Agreement for 2003 PRODUCTION YEAR CREW CAB TRUCKS.

QPA can be mutually renewed yearly for three additional years in one year increments.

Supply the name and phone number of the contact for placing orders:

Name: Sam Roberts

Phone No: 812-331-2200; Fax: 812-331-3377

The vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration date, but issued prior to the expiration date, and postmarked no later than 14 business days after the QPA's expiration date.

Warranty: 36 mo./36,000 mile limited "bumper-to-bumper" warranty, as per manufacturer's statement of warranty policy at time of sale.

REPORTING:

The awarded bidder MUST maintain and provide to the state up to a minimum of one year after expiration date of contract the following information:

Quantity of each vehicle ordered; quantity of each option ordered; and the location and name of state agency and/or political sub placing order.

MANUFACTURER BUILD OUT SCHEDULES:

The awarded vendor MUST fax a copy to the State within twenty-four (24) hours of issuance by the Manufacturer. Please fax copies to the attention of Jerry Cline at (317) 232-7312.

If Schedules are not received within the above-mentioned time frame, the contract may be canceled and awarded to the next lowest bidder meeting specifications.

DELIVERY:

Lead times will be listed on all Quantity Purchase Order (QPA) releases and will be used in determining contract compliance. Upon release of Build Out Schedules, lead times will not be guaranteed and will be subject to availability.

SHIPPING DESTINATION:

All vehicles ordered by the state will be delivered free of charge to government facilities within Marion County and if applicable, Indiana Department of Transportation (INDOT) Greenfield facility. Please indicate a one time delivery charge inclusive of all charges to delivery to anywhere else in the state.

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LICENSE & TITLE:

To help expedite the payment process, State Motor Pool will not issue license and title until they have confirmation (QPA Receiver signed by all agency authorized personnel) from the agency that a warrant has been issued by the auditor's office.

The term period listed on the contract does not guarantee vehicle availability. This shall be determined by the build out date listed on the contract. Once this date has been established all orders placed prior to this date shall be confirmed for delivery. All orders placed after this date through contract expiration shall be subject to dealer availability of the current model year. If the contract is renewed through new model year, delivery dates typically cannot be confirmed between the months of June through mid August due to manufacturer delays. All QPA releases received after the build out date must include confirmation from the dealer that stock is available or include an expected delivery date for the new model year.

BUILD OUT DATES ARE AVAILABLE - SEE LINE ITEMS FOR DETAILS.

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| 1 | 0.00 EA | 18016 | Truck,Pick-Up,2WD,Crew-Cab, Make: Ford, F-350 Estimated delivery Lead Time 45-90 days ARO Fuel EPA Rating: EPA does not rate vehicles over 8500 GVWR for fuel economy Delivery Charge \$220/single unit; \$100/multiple units to same destination, same order BUILD OUT DATE: May 5, 2003 | 0.0000 |
| 2 | 0.00 EA | 19313 | Truck,Pick-Up,4WheelDrive,Crew-Cab Make: Ford F-350, 4x4 Estimated delivery Lead Time: 45-90 days ARO Fuel EPA Rating: EPA does not rate vehicles over 8500 GVWR for fuel economy Delivery Charge \$220/single unit; \$100/multiple units to same destination, same order BUILD OUT DATE: May 5, 2003 | 23,977.4500 |
| 3 | 9999,999,999.99 EA | | Rustproofing and undercoating, entire vehicle to meet military spec #297D | 259.0000 |
| 4 | 9999,999,999.99 EA | | Engine option: (99S) 6.8L, V-10, gasoline engine | 600.0000 |
| 5 | 9999,999,999.99 EA | | Engine option: (99F) 7.3 L turbo diesel power-stroke engine | 4,870.0000 |
| 6 | 9999,999,999.99 EA | | Cruise control, factory installed (52N) | 385.0000 |
| 7 | 9999,999,999.99 EA | | Tilt steering wheel, factory installed (LSI) | 210.0000 |
| 8 | 9999,999,999.99 EA | | Heavy duty suspension, maximum available payload, aux. spring (rear), HD front springs, front stabilizer bar (532) | 342.0000 |
| 9 | 9999,999,999.99 EA | | Commission Numbers: shall be 4" , high quality black die cut vinyl, self-sticking numerals centered on each front door of the unit, two (2) inches from bottom. | 70.0000 |
| 10 | 9999,999,999.99 EA | | Strobe light on anodized light bar attached to drip rails, 750,000 candle power with dash mounted illuminated dash control. | 429.0000 |
| 11 | 9999,999,999.99 SET | | Power windows, power door locks, factory installed with "XLT upgrade" | 3,570.0000 |
| 12 | 9999,999,999.99 EA | | Credit for delete air conditioning | - 560.0000 |
| 13 | 9999,999,999.99 EA | | Optional colors, non-standard production colors available, min. 5 units, same color, same body, same order | 365.0000 |
| 14 | 9999,999,999.99 EA | | Rear step bumper, tread-plate bumper with reinforced step (76C) | 129.0000 |
| 15 | 9999,999,999.99 EA | | Auxiliary transmission cooler mounted in front of radiator | 149.0000 |
| 16 | 9999,999,999.99 EA | | Factory gauge package including tachometer, plus standard gauges | 49.0000 |

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| 17 | 9999,999,999.99 | EA | Hourmeter, dash panel mounted | 149.0000 |
| 18 | 9999,999,999.99 | EA | Weight distribution hitch with detachable 2" ball with cole Hersee #12063 connector with #11178 boot | 269.0000 |
| 19 | 9999,999,999.99 | EA | Snow plow/service package (requires 4X4 vehicle) | 245.0000 |
| 20 | 9999,999,999.99 | EA | Side open rear window/cab glass | 128.0000 |
| 21 | 9999,999,999.99 | EA | Cross bed tool box, steel or aluminum, deep well with locks | 249.0000 |
| 22 | 9999,999,999.99 | SET | Manufacturer's service manuals | 248.0000 |
| 23 | 9999,999,999.99 | EA | Bedliner and tailgate liner, insert type | 189.0000 |
| 24 | 9999,999,999.99 | EA | Bedliner and tailgate liner, spray liner | 329.0000 |
| 25 | 9999,999,999.99 | SET | Factory installed bucket seats, vinyl covering | 204.0000 |
| 26 | 9999,999,999.99 | SET | Factory installed bucket seats, cloth covering | 467.0000 |
| 27 | 9999,999,999.99 | EA | Spotlight, driver side door post mounted, Unity brand or approved equal | 279.0000 |
| 28 | 9999,999,999.99 | EA | Manual transmission (credit) | - 698.0000 |
| 29 | 9999,999,999.99 | EA | Camper shell: fiberglass or acrylic, two windows (one per side) rear door to be flip-up type with lock and window. 5" to 6" above cab hight for standard bed and short bed options. Color to match or near match vehicle color. | 910.0000 |
| 30 | 9999,999,999.99 | EA | Hard shell bed cover with lock, flat fit | 910.0000 |
| 31 | 9999,999,999.99 | EA | Optional radio, AM/FM cassette radio | 135.0000 |

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|---------------------------------|---|--|-------------|
| Signature of Purchasing Officer | Typed Name | Signature Of Approval Office Of the State Attorney General | |
| | Date Signed | Typed Name | Date Signed |
| Authorized Signature | Indiana Department Of Administration Procurement Division 402 West Washington Street, Rm W468 Indianapolis, Indiana 46204 Telephone: (317) 232-3053 | | |